THE TRUST for PUBLIC LAND

CONSERVING LAND FOR PEOPLE





Why Conserve Colorado's High Plains?

Landscape Threats

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Combining Conservation & Education

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Funding Partners: Uniqueness of Project

Mule Gulch Open Space

120

Arapahoe

Mule Guich

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Google Earth

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LARIMER COUNTY NATURAL RESOURCES DEPARTMENT

Sharing Water to Save the Farm



COMMITTED TO EXCELLENC

Photo credits: Charlie Johnson







Conservation Values and Quality of Life Benefits:

- Scenic/Open space
- Buffer/Community Separator
- Local economy and food production
- Community connection to cultural and Institutional knowledge
- Education
- Historic
- Wildlife habitat
- Groundwater recharge
- Flood surge control

Resource	Appraised Value
211 acres, Minerals, Improvements	\$1,700,000
240 C-BT Units	\$6,240,000
16 Handy shares	\$640,000
Total	\$8,580,000





Competition Over Water



COLORADO'S

COLLABORATING ON COLORADO'S WATER FUTURE



Alternative Transfer Methods

CWP Goal: 50,000 AF shared by 2030

• What is it?

-Flexible and innovative water sharing that:

•Frees up water to meet increasing demands in growing cities

Maintains viable farmland

•Provides new income source and more options for ag producers

• What is needed?

-Cities and ag producers

•Willing to try something different, and

•Able to flexibly manage their water.

What has been done in ATMs?

Year	Name	Туре	Water from:	Water to:	AF	Price (upfront)	Price (annual)	Life	Status
2002	Pawnee Power Plant (Xcel)	Interruptible Supply	Ag	Industrial	3,000 (8.7% of annual average diversions)	\$50/AF every year	\$425	25 yr	Not yet utilized
2003	Rocky Ford (Highline Canal)	Rotational Fallowing	Ag	Municipal			\$754- \$811/AF	Year-by-year	Used in 2004, 2005
2008	McKinley Ditch (CWT)	Split-season Fallowing	Ag	Instream Flows					In water court
2008	Lower Arkansas Super Ditch	Rotational Fallowing	Ag	Municipal	26% of 5 farms or 240 acres fallowed		\$500/AF delivered	10 yr under HB 13-248 by State Engineer	Used in 2015
2015	Carpenter Ranch & Upper Basin System Conservation Project	Slit-season fallowing	Ag		2,228-8,970 AF	Grant- funded and subsidized by TNC	\$195- 449/AF delivered	Year-by-year	
2015	City of Fort Collins	Muni-to-ag leasing	Muni	Ag	1,617 AF			Year-by-year	

This is the first perpetual agriculture-to-municipal sharing agreement in the State

Project Goals

Conservation

Financial Partnership

Catalyst

Process

Get help Make sure this is legal Find partners Close

Project Team funded by CWCB Grant:

- Project Manager: Todd Doherty, Western Water Partnerships
- Water Attorney: Dan Brown, Fischer, Brown, Bartlett & Gunn
- Water Engineers: Matt Lindburg & Isabelle Lheritier, Brown & Caldwell
- Economist: Ben Norman, Harvey Economics
- Agronomist: Brad Walker, Centennial Ag and AgSkill Inc.
- Agricultural Advisory Board and Open Lands Advisory Board liaisons and advisors: Jason Brothers and George Wallace
- Colorado Water Conservation Board Grant Manager: Craig Godbout
- Consultations with: Handy Ditch Board, Dry Creek Lateral, Farm Lessee

Farm & Water Viability Plan

Water Supply

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Water Needs



Water Supply (AF)





Major Terms of IGA

Financial

- Sale: 115 units @ \$26,000/unit
 - + \$25,550/unit from Broomfield
 - + \$450/unit from CWCB ATM grant
- ATM: 80 units shared 3/10 years
 - + \$10,400/unit (40%) up front
 - + \$225/unit payment when exercised
- Annual assessments

- Farm Viability
 - Notice by January 31
 - Late Notice by June 1, w/ reimbursement
 - No partial exercise
 - No leasing units
 - Dry-year payment

Project Costs Leveraged w/ ATM

	Value	Cost to LC	Amount Leveraged	Source
Land, Minerals, Improvements	\$1,700,000	\$1,420,000	\$100,000 \$180,000	Berthoud negotiated
Water Supply				
45 C-BT units	\$1,170,000	\$1,170,000		
115 C-BT units	\$2,990,000		\$2,938,250 \$51,750	Broomfield CWCB
80 C-BT units	\$2,080,000	\$1,148,000	\$832,000 \$100,000	Broomfield Gates Family Foundation
Handy shares	\$640,000	\$880,000	-\$240,000	
Total	\$8,580,000	\$4,618,000	\$3,962,000 = 46%	

Lessons Learned

- Manage landowner expectations
- Always attend potential partners' public meetings
- Find the changemakers
- Trust your team and minimize the cooks
- Prepare for every step to be a battle
- Anticipate the headlines and potential backlash and get ahead of it
- You can't please everyone

Questions?

